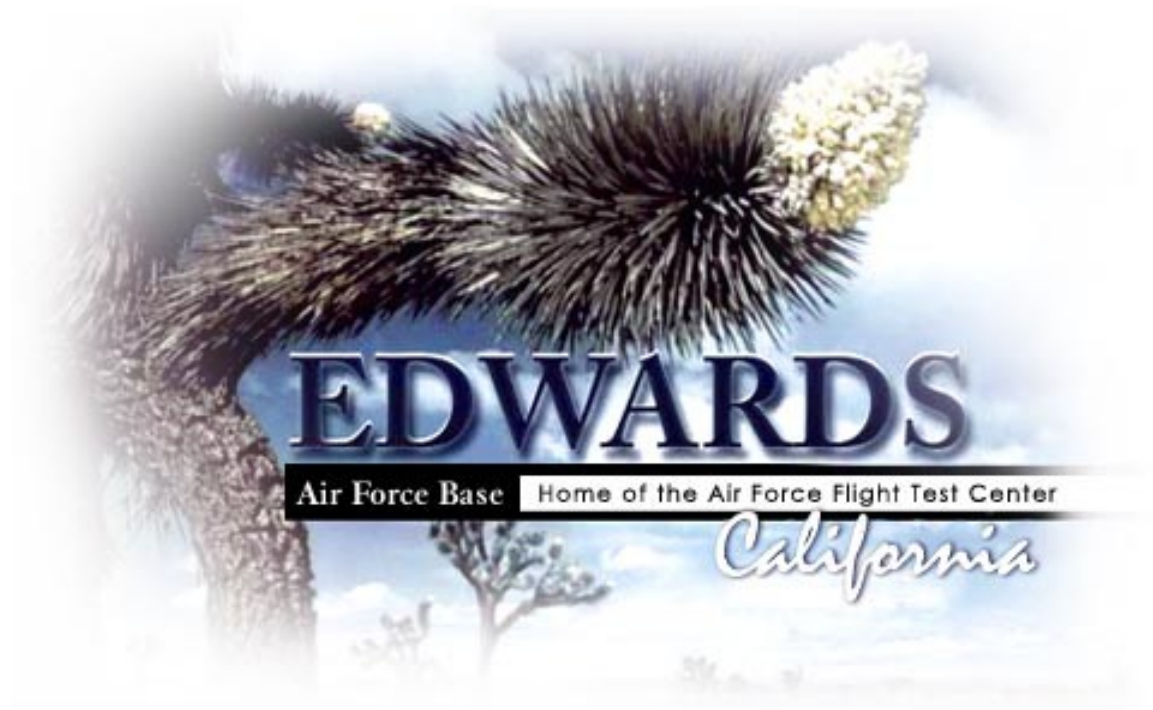




AIR FORCE FLIGHT TEST CENTER SMALL BUSINESS OFFICE



AFFTC



DONNA L. THOMASON
DIRECTOR



KINDS OF SB PROGRAMS



AFFTC

- ❖ **SMALL BUSINESS**
- ❖ **SMALL BUSINESS SET-ASIDE**
- ❖ **SMALL DISADVANTAGED BUSINESS**
 - ❖ **8(a)**
- ❖ **WOMEN-OWNED SMALL BUSINESS**
- ❖ **HUBZONE SMALL BUSINESS**
- ❖ **SERVICE-DISABLED VETERAN-OWNED SMALL BUSINESS**



HOW AFFTC SUPPORTED SMALL BUSINESS IN FY 2003



AFFTC

	DOLLARS	PERCENT	NUMBER	GOAL
TOTAL AWARDS		\$228.6M		1,211
TOTAL AWARDS TO SB 37.6%		\$139.7M	61.1%	1,171
TOTAL AWARDS TO SBSA	\$ 90.6M		39.6%	391
TOTAL AWARDS TO SDB 12.4%	\$ 57.5M		25.1%	207
TOTAL AWARDS TO WOSB 3.6%	\$ 20.6M		9.0%	137
TOTAL AWARDS TO SDVet 3.0%	\$ 0.4M		.16%	8
TOTAL AWARDS TO HUBZ 3.0%	\$ 3.3M		1.44%	21



HOW AFFTC SUPPORTS SMALL BUSINESS IN FY 2004 (MAR)



AFFTC

DOLLARS	PERCENT	NUMBER	GOAL
TOTAL AWARDS	\$130.7M	607	
TOTAL AWARDS TO SB 68.1%	\$ 63.6M	48.7%	290
TOTAL AWARDS TO SBSA	\$ 53.0M	40.6%	134
TOTAL AWARDS TO SDB 26.4%	\$ 31.2M	23.9%	77
TOTAL AWARDS TO WOSB 4.9%	\$ 17.5M	13.4%	60
TOTAL AWARDS TO SDVet 3.0%	\$ 0.3M	.2%	3
TOTAL AWARDS TO HUBZ 2.12%	\$ 2.6M	1.9%	8



WHAT THE SB OFFICE DOES



AFFTC

- ❖ **REVIEW REQUIREMENTS OVER \$10K AND MAKE RECOMMENDATIONS**
- ❖ **HELP YOU MAKE CONTACT WITH END USERS**
- ❖ **HELP YOU CONTACT OUR PRIME CONTRACTORS**
- ❖ **HELP YOU FIND REQUIREMENTS ON LINE**
 - ❖ **FEDERAL BUSINESS OPPORTUNITIES**
<http://www.fedbizopps.gov>



SB NEED TO REGISTER IN DATABASES



AFFTC

- ❖ **CCR (CENTRAL CONTRACTOR REGISTRATION)**
<http://www.ccr.gov>
- ❖ **DUN & BRADSTREET (D&B) (NO CHARGE FOR
DUNS NUMBER)**
Call 1-866-705-5711
- ❖ **GSA (GENERAL SERVICES ADMINISTRATION)**
<http://www.fss.gsa.gov>
- ❖ **NAICS CODES (NORTH AMERICAN INDUSTRIAL
CLASSIFICATION CODE)**
<http://www.census.gov/naics>



CAN YOU GET A PIECE OF THE PIE?



AFFTC



❖ LET'S TALK ABOUT IT

❖ CALL ME - 661-277-3640 OR

❖ E-MAIL ME

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